

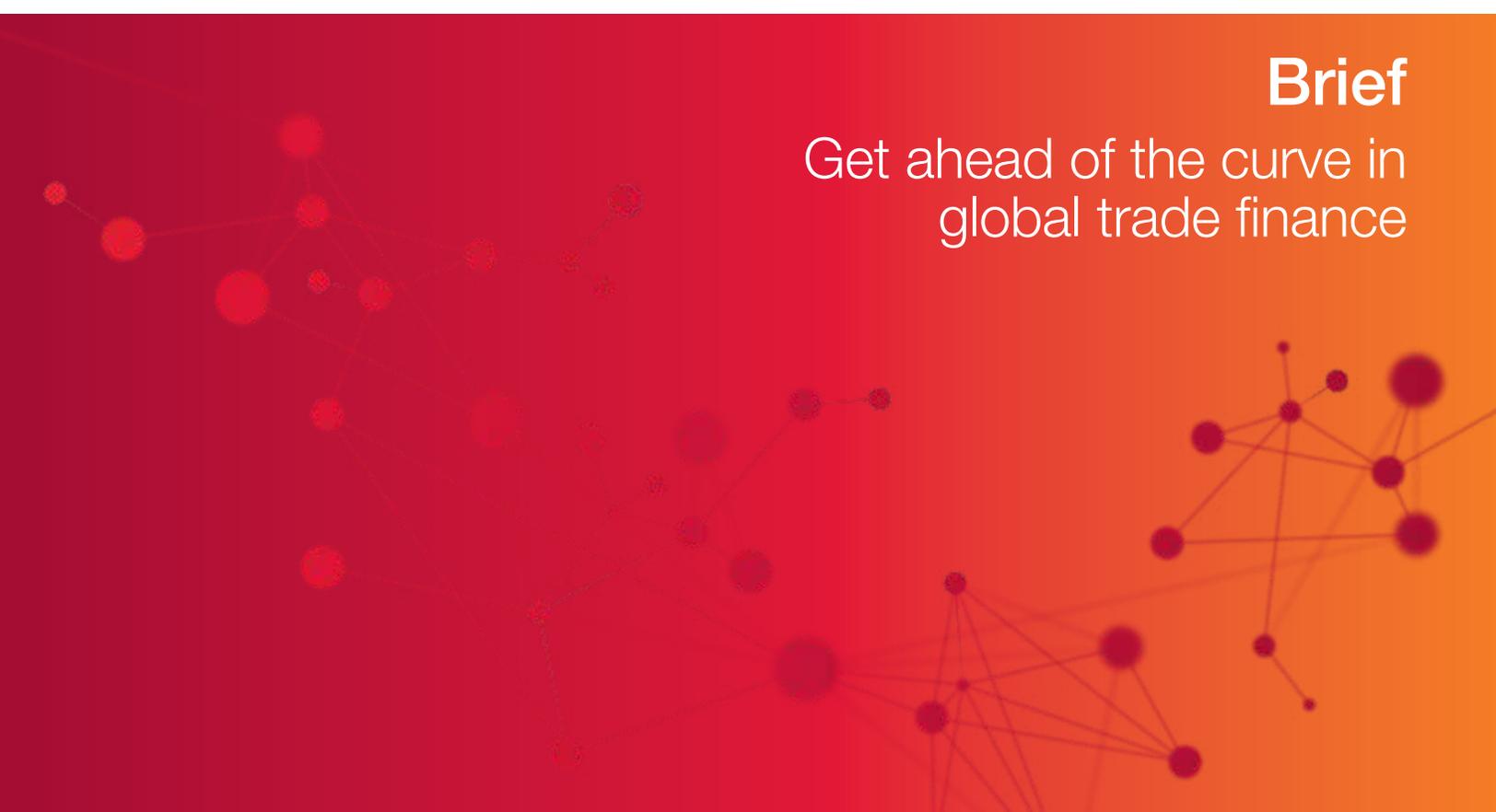
The CGI logo is rendered in a bold, red, sans-serif font.

Experience the commitment®

A network diagram in the top left corner consists of red circular nodes of varying sizes connected by thin red lines, forming a complex web structure.

# CGI Trade360

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A large network diagram in the bottom half of the page features a gradient background from red to orange. It contains numerous red circular nodes connected by thin red lines, mirroring the structure in the top left but on a larger scale.

**Brief**

Get ahead of the curve in  
global trade finance



# 4

keys to success  
governance,  
collaboration,  
services, technology

## Additional Trade360 features

- API-driven integration accelerator for faster implementations
- Flexible service and operating models
- Dedicated trade and platform experts
- Single point of API-driven integration
- Ease of implementation
- Out-of-the-box insourcing of other banks

## When your customer says, “I want my bank to ...” Can your bank meet the need?

Get ahead of the curve in global trade finance with CGI Trade360, the fully-integrated software as a service that starts with your customers in mind. Trade360 gives you the power to meet ever-evolving customer needs and deliver exceptional service with the most robust functionality and technology in the market. It significantly reduces total cost of ownership with all of the software, hardware and services needed to run a global trade business delivered from CGI's private, highly secured community cloud. With an on-going and active role in the Trade360 client community, you can stay ahead of the curve by driving future enhancements that align with the direction of your customers and your bank.

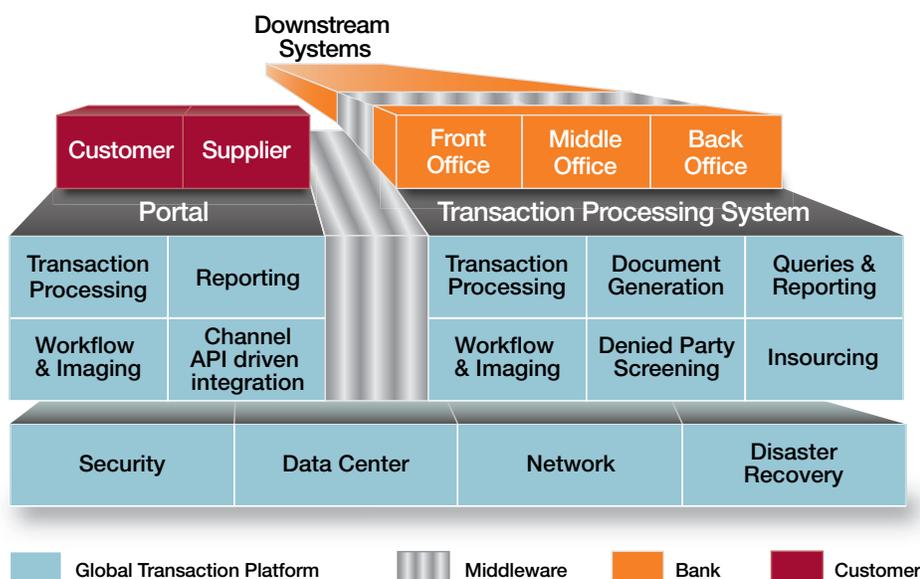
Customer Benefits	Bank Benefits
<ul style="list-style-type: none"><li>• Seamless Portal experience across products and geographies</li><li>• Customer service representatives have work-in-progress and historical transaction details online to respond instantly to queries</li><li>• Greater efficiency through integrated platforms and processes, built-in imaging and workflow enable quicker and more accurate turn-around— with SLA tracking</li><li>• Self-service standard, customer and ad-hoc real-time reporting provides global visibility into their business</li><li>• Easy to navigate, easy to use Portal with unparalleled breath of services.</li></ul>	<ul style="list-style-type: none"><li>• Seamless, always synchronized front end</li><li>• Global integrated back office</li><li>• Global transparency</li><li>• Global standard of service</li><li>• Speed to market</li><li>• Flexible service and operating models</li><li>• Advanced technology at a lower cost through a shared cost model</li><li>• Scalable across the bank globally</li><li>• Ability to move operations to low-cost locations.</li></ul>

# Trade360

## All you need to power your global trade business

As a fully integrated global transaction service, Trade360 includes all of the applications, infrastructure and support you need to run a global trade business—delivered from CGI's private, highly secure, community cloud. Take advantage of robust functionality to drive revenue, reduce costs and eliminate risks while leaving the management of upgrades, hardware and other costly and time-consuming activities to CGI.

### 24/7 Single Platform for all Bank Locations



The Trade360 Global Transaction Platform can run the bank's trade and open account business globally on a single 24/7 platform. The system includes:

- **Portal**—A redesigned, fully-integrated bank-branded Portal for transaction management, messaging and robust reporting is always synchronized with the back-end Transaction Processing System. The Supplier Portal also includes add on-demand invoice offer and purchase requests for approved payables finance.
- **Transaction Processing System**—Processes transactions initiated in the Portal, other electronic channels (e.g., SWIFT, customer API-driven integration, etc.) or from the bank's service centers. Orchestrates workflow and rules-based processing across the entire platform. Capabilities include transaction processing, workflow, document generation, reporting, denied party screening and insourcing.
- **Middleware**—Integrates the Transaction Processing System with the Portal, the bank's downstream systems and corporate customers' internal systems.
- **Scalable, world-class infrastructure**—Features data centers and network operations with bank-grade security and disaster recovery.



# 17

years of proven results

Trade360 by the numbers

- Service in 17th year of operation
- Supports over 90 countries
- 45,000+ corporate portal users
- 130+ bank locations globally
- 2.1+ million transaction annual run rate



	Buyer-centric	General	Seller-centric
<b>Traditional Trade</b>	<ul style="list-style-type: none"> <li>• Import LCs</li> <li>• Transfers</li> <li>• Incoming Collections</li> <li>• Shipping Guarantees</li> <li>• Airway Releases</li> <li>• Sight Payments</li> <li>• Banker's Acceptances</li> <li>• Deferred Payments</li> <li>• Trade Acceptances</li> <li>• Advances</li> <li>• Import Finance</li> <li>• PO and Invoice Customer API-driven integration <ul style="list-style-type: none"> <li>– Via Portal</li> <li>– Host-to-Host</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Outgoing Standbys</li> <li>• Incoming Standbys</li> <li>• Outgoing Guarantees</li> <li>• Incoming Guarantees</li> <li>• Reimbursements</li> <li>• Participations Bought</li> <li>• Syndications Bought</li> <li>• Participation Deal Sold</li> <li>• Syndication Deal Sold</li> </ul>	<ul style="list-style-type: none"> <li>• Export LCs</li> <li>• Transfers</li> <li>• Assignment of Proceeds</li> <li>• Outgoing Collections</li> <li>• Direct Send Collections</li> <li>• Letters of Indemnity</li> <li>• Sight Payments</li> <li>• Banker's Acceptances</li> <li>• Deferred Payments</li> <li>• Trade Acceptances</li> <li>• Advances</li> <li>• Export Finance</li> </ul>
<b>Open Account</b> • Payables • Receivables • Cash Management	<ul style="list-style-type: none"> <li>• Bank Assisted Open Account</li> <li>• Invoice Only Approval to Pay</li> <li>• Open Account Payments</li> <li>• Payer Finance</li> <li>• Trade Loans—Payables</li> <li>• Approved Payables Finance</li> <li>• Buyer Financing Integrated Payables <ul style="list-style-type: none"> <li>– Invoice Payments</li> <li>– Discounted Buyer Payments Programs</li> <li>– Approved Payables Finance Programs</li> <li>– Funded Payments</li> </ul> </li> <li>• PO and Invoice Customer API-driven integration <ul style="list-style-type: none"> <li>– Via Portal</li> <li>– Host-to-Host</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Cash Management <ul style="list-style-type: none"> <li>– Account Balances &amp; Activity Query</li> <li>– Cross Border Payments</li> <li>– Domestic Payments</li> <li>– Transfers</li> <li>– Direct Debits</li> <li>– Provide Data for Cash Forecasting</li> </ul> </li> <li>• Payment Customer API-driven integration <ul style="list-style-type: none"> <li>– Via Portal</li> <li>– Host-to-Host</li> </ul> </li> <li>• Collateral Management <ul style="list-style-type: none"> <li>– Borrowing Base</li> <li>– Repos</li> <li>– Warehouse Exchange</li> <li>– Others</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Integrated Receivables <ul style="list-style-type: none"> <li>– Payment to Invoice Matching</li> <li>– Invoice Financing</li> </ul> </li> <li>• Pre-shipment Financing <ul style="list-style-type: none"> <li>– Purchase Order Financing</li> </ul> </li> <li>• Trade Loans—Receivables</li> <li>• Receivables Financing</li> <li>• Rollover Financing <ul style="list-style-type: none"> <li>– PO to PO</li> <li>– PO to Invoice</li> <li>– Invoice to Invoice</li> </ul> </li> <li>• Supplier Portal <ul style="list-style-type: none"> <li>– On-Demand Approved Payables Finance</li> </ul> </li> <li>• Invoice Customer API-driven integration <ul style="list-style-type: none"> <li>– Via Portal</li> </ul> </li> <li>• Factoring</li> </ul>

## ABOUT CGI

Founded in 1976, CGI is one of the largest IT and business process services providers in the world, delivering high-quality business consulting, systems integration and managed services. With a deep commitment to providing innovative services and solutions, CGI has an industry-leading track record of delivering 95% of projects on time and within budget, aligning our teams with clients' business strategies to achieve top-to-bottom line results.

For more information about CGI, visit [cgi.com/trade](http://cgi.com/trade) or email us at [info@cgi.com](mailto:info@cgi.com).